

IG eZine March 2016

Especially distilled for Business Insurance Consumers and Insurance Professionals

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GENERAL

Latest regulation might be a step too far for SA's financial and insurance advisers

South Africa's business community is being stifled by over-regulation. Nowhere is this more evident than in the financial services industry where financial advisers and insurance brokers find themselves under a barrage of increased scrutiny by the regulatory authorities. [More](#)

Norton Rose Fulbright announces management appointments

Global legal practice Norton Rose Fulbright has announced new management appointments in South Africa with effect from 1 September, 2016. [More](#)

Effective risk facilitation: Understanding the four P's

The role of the facilitator is to make things easier for a group of people working together on a common task. This is a difficult job that needs special skills and careful preparation, particularly when facilitating a risk workshop, where the element of uncertainty introduces special challenges. [More](#)

High turnout at the opening of 2016 Africa CEO Forum

CEO's made a strong showing at this year's event, recording a 20% increase compared to last year's edition. There were over 1,000 participants from 63 countries, including 43 African countries. [More](#)

Challenge to regulations and other regulatory action

We have been reminded again that regulations that are unreasonable and irrational can be challenged under the Promotion of Administrative Justice Act (PAJA). [More](#)

FICA Inspection Feedback

Outcomes of the FSB's Supervision Department inspections to determine the level of compliance with the Financial Intelligence Centre Act (FICA). [More](#)

FAIS, TCF, RDR, Twin Peaks & Other Regulatory Updates

[Failure to follow up proves costly for Broker \(Du Toit determination\)](#)

[Observations from the Du Toit FAIS Ombud determination](#)

[Direct Insurer found wanting by FAIS Ombud](#)

[Compliance is no longer about just ticking the box](#)

[Burglar alarm troubles and the Short-term Ombudsman](#)

[Unjustified Broker Fees](#)

[Authentication of RE Certificates](#)

SHORT-TERM

Get Cyber Risks Savvy with Camargue's NEW eLearning module - now LIVE!

Camargue managing director Mitch Marescia says innovation is a big driver for the Group and developing products that are supported with training that is equally relevant, ensures it can meet the needs of the broker and its clients. [More](#)

Allianz Global Corporate & Specialty Shipping Safety Review

Shipping losses continued their long-term downward trend with 85 total losses reported worldwide in 2015, according to Allianz Global Corporate & Specialty SE. [More](#)

New growth prospects for Indwe after African Rainbow Capital deal

A joint venture between African Rainbow Capital (ARC) and Sanlam to buy shares in Indwe Broker Holdings (Indwe) has been approved. ARC will acquire a majority shareholding of Indwe, while 25% shareholding will belong to Sanlam and Santam retains 24%. [More](#)

Hidden Insurance Benefits are Gold in Tight Economy

Don't overlook the added benefits of your homeowners and vehicle insurance policy, as you may find a few things that can prove to be very handy. [More](#)

Climate change disrupts the short-term insurance industry

The bruising drought and the stifling heatwaves that swept through South Africa during this summer have brought the issues of climate change to the fore. [More](#)

Top tips for keeping your home safe this Easter

Holidaymakers need to safeguard their property while they are away this Easter period to avoid the emotional and financial stress associated with returning to a burgled home. [More](#)

The impact of social media on liability risks

With a growing number of people active on social media, it is becoming increasingly important that businesses realise social media can be used to their advantage when it comes to potential product liability claims. [More](#)

2016: The insurance industry at a glance

Overall, Mutual & Federal appreciates and understands the difficulty that many individuals and businesses are facing, and say they are well poised to contribute towards the risk management that helps unlock economic activity. [More](#)

Are your outbuildings covered in your insurance policy?

Do you know the extent of cover in respect of outbuildings and contents on your policy? [More](#)

What is the impact of the Road Accident Benefit Scheme (RABS) bill?

The Road Accident Benefit Scheme (RABS) bill was published in 2014 and is intended to replace the current Road Accident Fund (RAF). However, if this proposed legislation is signed into law, what effect will it have on road users in South Africa? [More](#)

Hannover Re posts fourth consecutive record year

Hannover Re closed the 2015 financial year with a record result of EUR 1.15 billion and thus comfortably beat its profit target of EUR 950 million. [More](#)

The Act of Cybercrime

Without a legal definition of cybercrime, it is difficult to accurately and completely quantify the impact on South Africa. [More](#)

SAIA fostering and building broader stakeholder relationships

The slow economic growth predicted for this year has prompted discussions in the industry on how to ensure that short-term insurance remains a sustainable product for consumers while remaining a financially viable and sustainable industry. [More](#)

Aggravated Damages and the Protection of Personal Information Act

The *Protection of Personal Information Act* (which is best described as the *Data Privacy Act* and not a flower) permits a data subject to institute a civil action for damages where there has been a breach of the Act. [More](#)

Product recall, crisis management and insurance

When a product's safety comes into question, time is everything – particularly in the age of social media. Decisions need to be made quickly, but ill-judged ones can add cost and damage a company's reputation. [More](#)

Camargue donates R125 000 to Brainstorm Support Group

Camargue – committed long-term supporter of Brainstorm – has donated R125 000 to the professional support group for brain injury and stroke survivors. The funds were raised by a resolute group of cyclists who under the Team Camargue banner, secured corporate and private sponsorships for cycling in the Lions Karoo to Coast mountain bike challenge last year. [More](#)

HEALTHCARE

Medical schemes brokers not to blame for private healthcare costs

South Africa's medical schemes brokers play an indispensable role in the distribution of products to consumers and recent comments by the Minister of Health that brokers are "not needed" in the private healthcare sector are misinformed. [More](#)

Court ruling: is the cheapest hospital plan all you need now?

All medical schemes have to pay PMB benefits in full in the private sector, according to a judgement of the Supreme Court of Appeal. Does this override your scheme's benefit schedule? [More](#)

Potential Amalgamation between Bonitas Medical Fund and Liberty Medical Scheme

Two of South Africa's most prominent medical schemes, Bonitas Medical Fund ('Bonitas') and Liberty Medical Scheme ('LMS'), are in discussions to amalgamate. [More](#)

Minister calls for regulation of health care costs

Health Minister Dr Aaron Motsoaledi says the cost of private health care in South Africa needs to be regulated to improve access for the majority of South Africans. [More](#)

Medical schemes restricted due to proposed changes to NHI

The White Paper on National Health Insurance (NHI), released late last year for public comment, proposes mandatory membership of the NHI and reduces the role of medical schemes to merely providing "complementary services". [More](#)

LIFE, RETIREMENT (incl. Employee Benefits) and INVESTMENT

Momentum announces their 2015 life claims statistics

Momentum Retail Insurance has paid-out R **3.1 billion** in claims across all benefit types. [More](#)

FSB warns against illegal funeral policies – six schemes under investigation

The Financial Services Board (FSB) is investigating six entities selling funeral policies and continues to warn the public to be cautious when purchasing such policies. [More](#)

Ombudsman orders insurer to pay interest on delay it did not cause

Insurance company Liberty Life's attempt to avoid interest charges on a delayed payment has been dashed by the Ombudsman for Long-term Insurance following a complaint received. [More](#)

RA or TFSA? - Maximising after-tax returns

The goal of financial intermediaries and wealth managers should ultimately be to maximise after-tax returns, and merely focusing on pre-tax investment returns is simply not sufficient. [More](#)

Emerging markets and pension funds: Do they mix?

Over the past 25 years, the rise of emerging markets has transformed the global economy and the way investors allocate capital. [More](#)

Challenging the myths around SA's retirement reforms

From 1 March 2016, a number of retirement and tax reforms took effect. Designed to create a simpler and uniform retirement savings regime, Steven Nathan, CEO of 10X Investments says that the value and purpose of these new laws has not been clearly communicated. [More](#)

The impact of recent tax changes on your salary and retirement

New legislation aimed at levelling the playing fields for all retirement funds finally came into effect, minus the hotly contested annuitisation requirement for provident funds. [More](#)

Traditional Financial Services Firms fear almost a quarter of their business is at risk from FinTechs

A PwC survey which assesses the rise of new technologies in financial services reveals 83% of respondents from traditional firms believe part of their business is at risk of being lost to standalone FinTech companies, reaching a staggering 95% in the case of banks. [More](#)

Rising interest rates: are we close to the end?

The expected inflation profile suggests we are probably closer to the end of the current interest rate hiking cycle than the beginning – if the inflation forecast turns out to be accurate. [More](#)

Fund managers' views on the global investment environment

Glacier International, a division of Glacier by Sanlam, recently hosted a number of international fund managers at its annual investment seminars held across the country. [More](#)

Five FinTech themes that are disrupting financial services

The disruption in financial services will increase in the months ahead as pace of change speeds up and FinTech developments give customers new ways to bank, save and spend. [More](#)

Old Mutual PLC announces separation of the Group into four separate businesses

Old Mutual PLC has announced, following a strategic review of the Group that it intends to implement over time a managed separation of the Group into four separate businesses. [More](#)

The post-budget world

Although the risk of South Africa being downgraded to junk status has served as a welcome wake-up call and recently helped to concentrate the collective mind of policymakers and other role players on what to do to avoid a downgrade, it would be wrong to hang everything on one specific event that may or may not materialise. [More](#)

MMI embraces external innovation through new Exponential unit

JSE listed insurance based financial services group, MMI Holdings Limited, announced it has created **Exponential**, a business unit to focus on potentially disruptive innovation opportunities around financial wellness globally and domestically in South Africa. [More](#)

Yours sincerely

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